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 product mix Page 21
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 CONIENTS

## Space shuttle explodes

by reginald dale in washington and terry dodsworth and willam hall in new york



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Disaster silences Mission Control My lan Hergroaves and
Max Wikinino in Houston
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Continued on Page 20

## £ recovers sharply, easing pressure for higher UK rates



Bonn looks
for 3\%
growth
By Peter Brace in Bonn






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 Con interst rates
Continued on Page 20
Current acteomi booms Pnge?
Current acceami booms, Pheqe?

[^0]\section*{Goodrich-Uniroyal tyre merger <br> | B. F. GOODRICH and Uninoyal, two of the leading US tyre manufac | ment sales 10 years ago to about 25 per cent today. | will establish a viable US competitor that can maintain Americai |
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|  | in addition, both com | jobs in a very tougb entironment." |
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## FACE TO FACE WITH 100 NEWCLIENTS EVERY DAY?



## EUROPEAN NEWS

## W．German current account surplus soars to DM 38bn

BY JOMATHAN CARE TM FRAMKEURT

 role for France in EFA


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Danes to hold referendum on Community reforms

| DENMARRK WMA，hold a refer－ endum，prohably on February 27．on whether to aceept the reforms in of．the EESC nego－ month．This was decided by a vote in ParIustient yéstérday． | environment or working condi－ tons will always take preced－ ence over measures by the ofstacles to trade．Fear that this would not be the case he |
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Banks told to cede share of Polish debt repayments


French sixth TV channel approved


## － <br> 習安苞安等

## Andriana Ierodiaconou counts political cost of Greece＇s austerity programme <br> High flying Pasok brought down to earth



## AMERICAN NEWS

## Banks will insist on IMF role in Brazil debt rescheduling

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## San Francisco passes

 anti-apartheid measureArbitration body orders Canada bank settiement

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Three killed in protests against Haiti president
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## Nicaragua and

 Honduras seek closer links Hopss have bea rised of ${ }^{\text {Hen }}$ angurition of y yew Honauran Honday. Yat short neesing








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 tion of the proteste and mhis

poorest in the Americas.

Stewart Fleming explains why many analysts are bullish on the economic outlook

 business man
At Burroughs its a mission we After seriously.



These days, controlling costs
hilebecomingmore productive and competitive is the mission of every

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SHUTTLE DISASTER
Space teacher's triumph ends in sudden tragedy


School's
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## Nasa suffers severe setback

We are pleased to announce
the association of
MARK WU N GRAHAM
in our London Office

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| STEPHENS |

SANFRNCACO NEWYORX BOSTON LONDON

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OVERSEAS NEWS
Colina McDougall reports on the formidable potential of the Chinese leader's critics Deng's opponents wait in the wings



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## Black students <br> Trountion r roanison iv <br> It was the d

## Israel fails to arrange talks with Mubarak



Pakistani
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Catholics signal support for Aquino By Cor its sherennll med










Soviet tanks, jets attack guerrillas in Afghanistan



#### Abstract

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## Cit-Alcatel wins FFr 1bn telecom - order in India

BY JOHN ELHOTT ${ }^{N}$ NEW DELH











## Spie Batignolles awarded Kenya hydro-project <br> by david marsh in paris





## Yugo car criticised in.US




## SIEMENS

## No noise is good noise. <br> youre sharing your office with a computer printer you'll know

 ust how noisy it can beYou can either move it, muffle it or unplug it
The ideal solution is a Siemens quiet ink-jet printer. And you
don't sacrifice speed or quality to' get silence - at high speed all you hear is the rustle of the paper.
Siemens has over 10 years experience in ink-jet printers and has developed a range of fast highly reliable quiet printers hat are reasonably priced and economical to run.
An ink-jet printer can produce reports, graphics and letter
quality correspondence It's the only printer you'll ever need
you want a quiet life call us or return the coupon - we'll be happy to send you full details.


## A centuryago today there was only one car in the world



# For some people there still is 

Precisely one hundred years ago today, Karl Benz set free the horse and changed the course of history.

Since then the development of the Daimler-Benz company and its products has been punctuated with outstanding engineering achievements: the incredible SSK, the stunning 540 K , the irrepressible silver competition cars with 4400 victories to their credit.Daimler-Benz developedfuelinjection, the passenger safety cell, the rear swing axle and the first diesel production car.

To the engineers in Stuttgart though, history is but experience and the future holds infinitely more excitement than the past. For them, the present is already history as they design with computers and clay the cars that will set 21st century standards of engineering by which all other cars will be judged.

The next century of Mercedes-Benz will acknowledge its debt to men like Gottlieb Daimler and Karl Benz, at the same time recognising the enormous responsibility that goes with leading the automotive world in the technology of safety, comfort, economy and social responsibility.

## Mercedes-Benz

Engineered like no other car in the world

## MANAGEMENT



Thorn EMI

Striving to revitalise its core
Jason Crisp reports on the challenges facing the UK electronics to domestic appliance gronp as it ponders the question of what businesses it shoold really be in

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TECHNOLOGY
Ian Hamilton Fazey on improved prospects for a barrage-and the novel way in which it could be built


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How underpants by robot could lead a revolution













## Predicting

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 More on 0787 anse.

# Schroder Ventures now advises funds of \$215 million which are available for investment in association with management in the UK, the USA and Japan. 

## Schroder UK Buy-Out Fund <br> Out Fund

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Schroder UK Buy-Out Trust
a unit trust established in Guemsey
and
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d the General Partner
Schroder Venture Advisers
London
*Schroders BacheSecurities
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## The Japan Venture Fund

aunitfrust established inthe Cayman Islands to undertake
venture capital investment in Japan

## $¥ 3,416,000,000$

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d. Henry Schroder Bank A.G.

L Henry Schroder Corporation

## Manager of the Fund

Scfuroder Gartmore Venture Managers Limited
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Schroder PTV Partners KK
Tokyo
Schroders =Gartmore


Schroder UK Venture Fund
a unit trust established in Guernsey to undertake
venture capital investment inthe UK
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25.000 Ordinary Units at a subscription price,
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## Schroders



In addition to these funds raised during 1985, Schroder Ventures advises

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atrust formed in 1983 to invest in United States
venture capital and leveraged buy-out investments
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leveraged buy-out portfolios, together totalling
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Investment Manager to Schroder venture Trust
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UK NEWS

In Muscat our luxury is rivalled only by our spectacular setting.

## MUSCAT <br> INTER•CONTINENTAL HOTEL



THE ADVANTAGE IS INTER-CONTINENTAL GINTER-CONTINENTAL HOTELS
 Radical reforms planned for taxes on property


## Thatcher refuses to cut oil production



$\mathrm{F}_{\text {initial cal cantal day of April }}^{\text {rom }}$ are being reduced from 50\% to $25 \%$.

So, for almost any capital investment made after that, tax allowances will be reduced by half.

So, what do you do? Well, unless you actually enjoy paying tax, you accelerate your capital investment programme forward, before April 1st.

Then you come and see us, Forward Trust Group, because your next problem is going to be a familiar one - finance.
As leading financial A institution and a member of Midland Bank Group, you couldn't be in better hands than ours. First, we'll let you talk and we'll do the listening. Then we'll advise you on how to use the current tax position.

## April Fool's Day isn't



And of the best way to finance your investment in new capital equipment before April 1st. $\mathrm{A}_{\text {because let's face }}^{\text {nd }}$ A because, let's face it,

Ring us now (at the number below) and we'll explain our range of leasing and instalment finance plans.

Basically, if you buy before April 1 st with our help, you could benefit directly from the $50 \%$ first year capital allowances. fyou lease, we pass on 1 the benefits of the $50 \%$ first year capital allowance in the form of lower leasing rentals. So, whether you lease or buy outright, with our money you won't be an April Fool. For more information, call Jim Hastie on 021-455 9221.


## FORWARD Trust Group

Kament
When you need finance, we've got it.

## by pominic lawson

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## Court reform proposed

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# Both these businessmen speak regularly to New York. 

 The man on the left usually spends twice as long on the phone as the man on the right. Yet the man on the left hasthe smaller phone bill.

## How come?

## Open the box.



## UK NEWS

## Union launches unique benefits package










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## WITH OUR HIGH RATE,

 WOULDNT YOU BE SITTING CONIFORTABIY?Don't get the wrongimpression. You won't need stacks of money to get into an Abbey National Higher Interest Account.

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my/our local branch in
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## ABBEY NATIONAL HIGHER INTEREST ACCOUNT





















## Bugs that breach the barriers of business secrecy




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## Manufacturers report decline in orders

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## Tidal dam planned across Mersey to generate electricity

## by ian halaliton fazey














## Trade surplus rises to $£ 3.5$ bn for year

## EY GEORGE GRAHAM

## BRTTARPS trade balance moved into surphlus in December as nonnoil on visible terade of el was a surpluy



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## TSB Scotland pays

## £9m for estate agency

BY MICHAEL CASSELL PAOPERTY CORRESPONDENT TSB SCOITAND is paying gom to and MF Tony Davidson, general

 tate agencies undee
Horse banner, means that
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Scotarand to provide






6 In accepting this award, I'd like to thank my designer, for giving me the capacity without which I know I wouldn't have won the vote.
And all those lovely engineers for arranging those invaluable options. And I mustn't forget my producer for encouraging me to act in so many roles.And, quite sincerely, I do believe that professionals like me should do all we can to work to a budget, so I appreciate the financial director's constant support. And last, but not least, all you darling people whose applause has made it all worthwhile.

I love you all. 98


WORLD CHEMICAL INDUSTRY
West German drugs group recovers its own name. John Wicks reports Rebirth for Bayer in US market


$\frac{\text { New ISSUE }}{\text { Dember }}$


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Leadership.


## Foreign funds flourish in Japan

you will find Regency elegance and personal service in the heart of Manama.

## THE REGENCY INTER•CONTINENTAL BAHRAIN



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## Royal Air Force Benevolent Fund repays the debt we owe







Royal Air Force Benevolent Fund



What's the big attraction? hign Brisuls rapilly wranding





 0 B ( The attraction is magnetic


## Apartment venture finds room to expand



## System solutions to airrdefenceneeds worldwide.

Plessey land-based air defence systems watch the skies throughout the world, ready to raise the alarm against any unwelcome intrusion.

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Television/Christopher Dunkley

## Bad art, good bad art and the merely mediocre


#### Abstract






Timothy Hugh/Purcell Room

| A new piece for solo eello hy promised for Monday evening's revent. it failed to materialise: but even without the added there was a great deal of from tha concert. The young Engish currently alisa a member of the chamber gromp Domus, is plainty a remarkahle player. Word of bis giftsmof his mincommonly mature muscicianIlvety interpretative ideas, into finghed performances-had got appearance. in py young cellists wich Sultes to the publici but |
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Max Loppert

## Gregory's Girl/Oldham Coliseum

## Charlotte Keatley



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## The Oven Glove Murders/Bush michael Coveney







Suxanns Hamilton, Mark Wing-Davey, Tim Roth and Philip Jackson

Arts Guide






Jan 24-30
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Wednesday January 291986

## IDA's thrifty

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## The wrong way to help ratepayers

## POLITICS AND SOUTH AFRICA'S DEBT <br> The world waits for Mr Botha

By Anthony Robinson in Johannesburg

 Kep proposals











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> Suddenly Mr Kohl looks invincible

By Rupert Cornwell in Bonn



## The UK's manufacturing deficit doesn't matter

By Geoffrey Maynard






## THE CME'S NEW ECU FUTURES: When your risk is all over the map, your protection should be too.



## Weather

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Exxon
profits
to \$1.8bn
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## German economy <br> Fonlonimet tre m Page 1   Buar ention in wis bitb䢒  为

## Bank of Japan expected to lower discount rate

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| E BANK OF JAPANS policy | lead from the US Federal Res | and spectacle |
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More layoffs, slower growth predicted by UK employers

Continued from Page 1
'Realistic'
estimate sought for cost of Nimrod




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Space shuttle explodes

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THE LEX COLUMN The Racal's progress

|  mism time So <br> cal war as costs are concerned, Ra vincing. Culing a sitth of Fharida warhdorce, to save 515 m in the year to March 1987, Racal has given it self a chance of braking even in Wailgo on flatish sales the risk that the market will worry aboutt is the vulnerability to continped soggy de mand Regiments of consultants whistle, they do not guarantee a healituer trend in the market place, Of course, Racal may at last be due for a change of huck - and one is probasty needed to validate some of the straightline growth plans that were oo show yestendiay. EithCity thinking the shares were cheap, enough to buy in size, with thourgits of recovery or takeover now linaiting the possible losses. <br> Mercantile Honse <br> Mercantile Elouse belongs to that aud J. Rothechind Holddings - Exe the for ope reason or arother bought companies with equity, sold them |  <br> for cash and are now on the best of terms with their bank managers But, while Rothschild abandoned its strategic plan and Exco never ventured one, Mercantile has at tablishing an integrated finsncial services bouse in London. <br> Not that the consistency of its planning has won the company many friends in the equity market. Yesteriay, Mercanitile produced a profits for the six months to October were up 19 per cent at 2327 m and the share price dropped $16 p$ to 2780 . But for the income support of a 73 per cent prospective yield and the recognition that break-up vahue the share price would no donbt be <br> Mercantile's earnings ontiook is admittedly rather uncertain and it conceded as much yesterday in its staternent The Lomidon discount house wil not maike a proper recurn down commission rates have halved in the US government secor rates in London have been freedi, dollar profits may be redaced on sale of Oppenheimer will not quite match the contribution which the inade The high ACr element in the tax charge suggests that Mercantile is none too promtabie in the UK and, as if all that were not enough, the group is tacing posssible start-ap losses from its giltedged dealer. ship. <br> o it is scarcely surpuising that the equity market is erring on the side of caution. But, even taling a fainty pessimistic view of the sec ond balf, Mercantile should make | c50m over the full year, leaving the shares on a multiple of well under eight times fully diluted earringss In the absence of a bid the shares may not make much progress But, with cash balances accouruting for tion, the market woopldayppear to have discounted all but the very biggest of bangs. <br> London SE <br> Last year's wehate over the terms for admitting foreign securities change is now recognised to have been fiust so nubch hot aitr; and the collapse in the putative entry fee of membership in any area ernegh, as in the new giltedged market, where access to securities is contralled. Members of the Isre can really noticed their vast and liquid maricets in Eriphocads or miternaneed for blanicet regulation was dreamed up; after oll, it is not is if the hkes of Nowura have much by way of UK private clients who need protecting <br> None the less, the Isro and the stock exchange have fourd it worth talking to each other, if only to de- cide what, in fact, constibutes an international equity. The foreign houses may not share the regula tors' fear - outhned again in Bir mingham last night by Sit Nicholas Ikw operating among the Self-Res most be a limit to the number of times a securities house com tobar, sets of inspectors. And if the offer change is not compting enough to prevent the international equity markets draining ont the exchange has the Maxim Gm, or rather a tape, and the Isro has not. Of cpurse, it corald be that these in a week or two and capital, rather s\% than regulation, will once again be the greatar force moving markets. last night that the exchange was promdering its attitude to the pre of kow the exchange is being forced |
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## 

## The No. 1 Unit Trust.

The Oppenheimer European Growth Trust was the top performing of all 716 authorised unit trusts in 1985,increasing by $73 \%$ which was over $10 \%$ ahead of the second best.*

A year ago we advertised Europe as The Investment Opportunity for 1985:

Had you invested $£ 1,000$ in our European Growth Trust on the 1st January,1985it would have been worth £1,730 on the 1st January 1986.*

Even after this excellent return we still believe that investment prospects remain outstandingin Europe for 1986.

For further information call us on $01-2363885{ }_{(6 \mathrm{Iines})}$.
*Offer to bid 12 montris to 1186 net income reirwested.
Source: Plarined Savings. A) Mercanile Howesw

# SECTION II - COMPANIES AND MARKETS FINANCIALTIMES 

Wednesday January 291986


Warner Lambert earnings up 9\% By wailum thall in Now York









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## AT\&T-stiows 14\% profit gain <br> by our financial staff





## Marathon Oil result bolsters sagging US Steel profits

## 

Dyno in talks to buy explosives company
BY KEVN DONE IN STOCKHOLM
DYNO NDUSTRTIER, the Norwe vision of Hercules, the is chemi
 commercial explosesives Noblel, the subsidiary
of Nobel Induutities
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Global Marine files

## for Chapter 11 in US

## BY OUR NEW YORK STAF



## IDI to pay first-ever dividend



## Moet plans one-for-five scrip issue

## by our paris staff







## Sandoz signs $\mathbf{\$ 2 0 0 m}$ deal to

 buy US agro-chemicals group BY JOHN WICKS IN ZURICH





## Dresdner Bank raising DM 1bn

## by john davies in frankfur

DRESDNER BANK, West Ger- bigh the dividend migbt be for last 400 m io its bond issue with at





## Suez lifts consolidated surplus to FFr 1.2bn

CYY DAVD MARSH IN PARIS

## Compagnie Financiére de Sue

 nd industrial groum, increased its FF 330m in in cupital gains trom
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group. Parent company reet profit last of Clis for non-voting loan stock (ifi-


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## Southeast Banking Corporation

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Euronote/CD Issuance Facility

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| Bamk of America International Limited | Barctays Bank PLC |
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| Credit Suisse | Dai-Ichi Kangyo International Limited |
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| EF Hutron \& Company (Landon) Ltd | Kredietbank International Group |
| Manufacturers Hanover Limited | Merrill Lynch Capital Markets |
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| First Interstate Capital Markets Limited | Manufacturers Hanover Trust Company |
| Jenuer, 1986 |  |





## INTL．COMPANIES

## Boeing profits rise 45\％at year－end



crédit foncier de france
U．S．$\$ 60,000,000$ Guaranteed F Hoating Rate
Notes due 1990






The Sumitomo Bank，Limited


Bank of Tokyo（Curacao）Holding N．V．



Dar Al－Maal Ai－slami Trust gave an announcement which was published according to the following schedule：

| Country | Newspaper | Date |
| :---: | :---: | :---: |
| Saudi Arabia | Al Madina | 22．12．85／10 Rabia Al－Thani 1406 AH |
|  | Al Riyadh | 23．12．85／11 Rabia Al－Thani 1406AH |
|  | AlYaum | 24．12．85／12Rabia Al－Thani 1406 AH |
| Egypt | Al Abram | 25．12．85／13 Rabia Al－Thani 1406 AH |
| Kuwait | Al Seyassah | 25：12．85／13 Rabia Al－Thani 1406 AH |
| Bahrain | Akhbar Al Khaleej | 6． $1.86 / 25$ Rabia A－Thani 1406 AH |
| Qatar | Alarab | 9．1．86／28 Rabia Al－Thani 1406 AH |
| UAE | Alltihad | 25．12．85／13Rabia Al－Thani 1406 AH |
| Sudan | AlSahata | 24．12．85／12Rabia Al－Thani 1406 AH |
| UnitedKingdorm | Financial | 27．12．85／15 Rabia Al－Thani 1406 AH |
| Bahamas | Nassau Guardian | 31．12．85／19 Rabia Al－Thani 1406 AH |

Foltowing is the text of the above mentioned announcement


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Whereas the owner of thase equity participetion certificatas has informed tha Trust recenty that he has not yet
received the said cerificaises：
Whereas Dar A－Maal Al－stami does not know who is currently inpossesssion of these certhicates with the exception
of tha two certificates，number 601525 and 601527 ．
Now therefore Dar Al－Masi A－－IIIami Trust．according to its procedure in case of loss of certificates，kindly invitus
anyone，who can either give any inlormation concerning the saict certificates or has them in his posssession through purchase，donation or any other means．to inform or call whth these certhicates at any of the Trust＇s offices mentioned below during one month from the date of publication ol this announcement．After this cime linit，the Tnsts will issue new cerrificates bearing new．numbers to replace tha ones lost，which will canceef all rights attached
to the possession of the above－mentuoned certificates and render them null and void．

Whereas one month－which is the time limit prescribed in the above mentioned announcoment－has passed without anyyone informing any of the Trust＇s offices of the certificates whose number ere mentioned in tha
arnouncement． merestri．
Whereas the Trust did not get any other intormation as to who is in possession of these centricactas．
 Consequantly the certificates mentioned in the abova quoted announcement are considered null and void with
immadiata effect． Tusg Actmonstratior．




TUBOS DE ACERO DE MEXICO，S．A．
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Floating fate Notes due 1989
In accondance with the provisions of the Noles， notice s hereby given that the rate of inierest tor the been established at $91 / 2$ per cent．per annum． Tha interest payment dale will be 29th July， 1986.
Payment which will amount to US Si，194，10 per Payment which will a anount 10 US $\$ 1,194,10$ per
$U S \$ 25,000$ Note and US $\$ 238.82$ per US $\$ 5.000$ Note，will be made against the relative coupon． Apent Benk
Bank of America international Limited

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Guaranteed Floaing Plate Notes 1995 Holders of Floating Rate Notes of the above issue
are hereby notified that for the next interest period are hereby ontified that for the nexd interest peniod
tom January 29,196 to July 29， 1986 the following information is relevant：
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3．NextInterest
．July 29， 1986
January27． 1986 BAAsiaLimited

## INTERNATION AL COMPANIES and FINANCE

Konishiroku Photo takes over US distributor





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## Earnings setback at Minebea






Wah Kwong share trading suspended
BY DAMD DODWEL IN HONG KONG










The Kingdom of Spain
T2mit Jonuon 1986G By: Citibonkk, NA

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## Eurobonds attract little enthusiasm


Fine terms for Belgium on straight-forward credit bY OUR EUROMARKETS STAFF

William Dullforce on moves by a traditionally conservative financial centre to retain market share

## Big Swiss banks pick up the gauntlet of competition



## Currency option for small tenders

## Latin Americ floan plan from IADB








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New. Issue / January, 1986

Phibro-Salomon Inc

Warrants to Purchase $150,000,000$ European Currency Units Warrants to Sell 150,000,000 European Currency Units

Each Warrant to Purchase European Currency Units entites the holder thereof to purchase 10,000 European Currency Units with U.S. dollars. Each Warrant to Sell European Currency Units entilles the holder thereof to

## Salomon Brothers International Limited


 ZURICH: Salomon Brothers tric, Saxdolholerstrasese 22

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| Salomon Brothers International Limited |
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| LONDON: One Angel Court Londan, EC2RTHSS, England. <br>  <br>  |

## Vodafone start-up costs hit Racal profits




## Throgmorton USM Trust in $\mathbf{£ 1 4 m}$ offer





Exchange gain lifts Finlan




## Kellock capital reduction

## F. Cooper's

 share disposal

## Mercantile House profits advance by $19 \%$ midway

successful in the tender during the contract period selected.

The customer pays a fee for this cover calculated as a percentage of the US \$ amount; this ree is partly refundable in the eventoran unsuccesstul bid. The fee varies threshold chosen

Forfurtherd. Fi further details of the 'EXIRA' service, market quotes, please contact: Graham Steward (Assistant Director), Richard Cooley, Karen Dawson, Eddie Fogg, Nick Fill or Andrew Reid. DirectLi-5882851.
he small export tenderin US \$ has always presented a difficult problem for the management of currency risk The forward market is unsuitable, and are that are unsuccessful has discouraged many companies from using these routes. Hambros Bank has designed its new EXTRA' service specifically to reduce the cost of cover on these contracts. An 'EXIRA' contract provides the exporter with the right to a compensating payment in the event of any fall in the dollar beyond an exchange rate threshol chosen by him.

This right is conditional upon being
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TalktoHambrosTreasuryServices

HAMBROS BANK LIMITTED


##  <br>  <br> London Shop calls for $£ 19 \mathrm{~m}$

DIVIDENDS ANNOUNCED





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| LONDON SHOP PROPERTY TRUST Ple (incorporated in England No. 216214) |  |
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| payable in full on acceptance not later than 19th February, 1986 |  |
| Application has been made to the Councir of The Sioce Exchange tor the above-mentioned Stock to be admitted to the Official List |  |
| Particulars of the Stock ars available in the Extel Statistical Services and copies may be obtained during normal business hours on anyweekday (excluding Saturdays ond public holidays) up to and including 11th February, 1986 from: |  |
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| Over-the-Counter Market |  |
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# THE WORLD'S BEST SELLING WHISKIES 1984. <br> 1. SUNTORYOLD (JAPAN) 9 MILION CASES PER ANNUM <br> ACHILING STATISTIC FOR THOSE OFUS WHO REMEMBER THE BRITISH MOTORCYCLE. 

Suntory make the world's top selling whisky.
A similar achievement by Honda began the death knell of our motorcycle industry around twenty years ago.

There is a risk Scotland's most renowned liquid asset could suffer a similar fate

Like the motorcycle industry of today, the international drinks business of tomorrow will be ruled by giants.

The Japanese, the Americans, and the Canadians already have towering corporations.

Made strong by thriving business in their home market, they venture overseas with their arsenal of brands.

IfScotch Whisky is to compete, or even exist in the future, we must marshal our own considerable forces today.

It is for this reason, aboveall, that our offer for Distillers makes so much sense.

Our combined strength should ensure a prosperous future for the Scotch Whisky industry. We will be of a size to take on our foreign adversaries toe to toe.

We will be armed with many of Scotland's most loved names.

By careful targetting we can tailor them to complement one another and not compete.

While our pooled new product development resources will ensure we can start, as well as react to international drinking trends.

Don'tletScotland's famous names go the way of the BSA Gold Star and Triumph Bonneville. Support the Guinness Distillers bid.

## GUINNESS PLC

Guinness and Distillers. A stroke of genius.

UK COMPANY NEWS

## Cray profits jump-raising $£ \mathbf{1 3 m}$




Consortium buys US fruit farm for $\mathbf{£ 9 . 4 m}$

## Reorganisation hits Hallite



No. of Shares in issue
Farnings per Share Cents (beforre exrapordinary item)
Eamings per Share-Cents inctuding eitraordmaty item)
Dividend Declaration No. 2 .
The Dinectors have decared a dividend of 20 cents per Share (1984: Ordinary Dividend of
10 eents per Share and a special dividend of 15 cents per Share) payable onot about 17th
 Holders of share warrants to bearer must todge the complete bond with the London Registray in
order to receive the relative divdend as there are no coupons now win issue. The transter books and regjster of members will be cosed from 2 24th February 1986 to 28 sh
February 1986 both days inclusive. Non-resident Shareholders' tax will be deducted where pplicable.
Apuraal Report
Details of the Group's sperations will be contained init the Arinual Financial Statements which
will be mailed to Shareholders during March 1986 . SIGNED ON BEHALFOFTHE BOARD
P.B. Gain
C. C.
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Managing Director

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| ndard Bank Centre | (S.A.) Limited | Inl Samue Registrars Limited |
| 78 Fox Street <br> Joharnesturg 200 | 101 Market Street <br> Johamnesburg 2001 | 6 Greencoat Place |
| 27th January 3886 |  |  |

NOTICE TO HOLDERS OF American Express Company American Express Bank Ltd. American Express Travel Related Services Company, Inc. Shearson Lehman Brothers Inc. Lehman Government Securities Inc., and Lehman Commercial Paper Incorporated (collectively, the "Companies")
115\%\% Guaranteed Notes Due 2000 We hereby notify you of the reasignation of Manufacturers Hanover Trast Corapany, as T--ustee
under the Indenture, dated as of June 1, 1985 , pursuant to which your Notes were issued and
are outstanding.
 The Companies have appointed the Corporate Truat Office of the Successor Thustee (for Cormpany at Dashw .

 at Rue de Colonieg 40, B-1000, Brussels, Belgium as its paying agents for the payment of

AMERICAN EXPRESSS COMPANY AMERTCAN EXPRESS TRAVEL RELATED GHEARSON LEHMAN BROTHERS INC EHMAN COMMERCIAL PAPER INCORPOP MANUFACTURERS HANOVER TRUST COMPANY BANKERS TRUST COMPANY

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## Cowan de Groot share holding changes hands



Prorkded by
Abied Irish Investment Bank plc Central Trustee Savings Bank Limnited Sammel Montaga \& Co. Limited

Standard Chartered Bank
Samuel Montagu \& Co. Limited
(1)

Jamuary 1986

## 51/2per cent. Convertible Bonds 2000

The Bonds carry onversion rights into Ordinary Shares of the Company at f2 18 per share
(subject to adjusiment in certain circumstances) ata fixed exchange rate of US $\$ 1.4202$ to $£ 1$.

## Kleinwort, Benson Limited

SwissiBank Corporation International Limited
Algemene Bank Nederland N.V.
Banque Paribas Capital Markets Limited Credit Suisse Fintiengesellschaft Morgan Stanley intemational
J. Henry Schroder Wagg \& Co. Limited

Union Bank of Switzerland (Securities) Limited

 Loyda Merchant Bank Samuel Montragu\&Co. Philips \& Drew s.e. Warturg \& Co. Ltah Jamuary 1908

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Financial Times Wednesday January 291986
FT COMMERCIAL LAW REPORTS

## Shareholders to sue at own expense




## appontments

## Reorganisation at

C. H. Benzer group




FT UNIT TRUST INFORMATION SERVICE

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COMMODITIES AND AGRICULTURE

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## Compromise saves farm aid fund

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aid fund
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## CURRENCIES, MONEY and CAPITAL MARKETS




## CURRENCY RATES




 EURO-CURRENCY INTEREST RATES


## MONEY MARKETS

## Confidence partly restored










LONDON SHARE SERVIC




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 Financial Times Wednesday January 291986
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RECENT ISSUES



FT-ACTUARIES SHARE INDICES
These iadices are the joint compitation of the Fimancial Tines,
the Institute of Actuaries and the Faculty of Acturaries







YESTERDAY'S ACTIVE STOCKS
 ?


FIXED INTEREST STOCKS

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| LONDON TRADED OPTIONS |  |
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|  | $\frac{5}{2}$ |  |  | $\frac{5}{2}$ | 2 | 2 |  |  |  |  |
| ${ }^{\text {mim }}$ |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  | ${ }_{5}^{2}$ |  | 5 | ${ }_{\text {\% }}^{\text {品 }}$ |  |  |  |
|  |  |  |  | $\begin{aligned} & -\frac{10}{2515} \\ & 4.5 \end{aligned}$ |  | $\begin{aligned} & 0,0 i k \\ & \text { kint } \end{aligned}$ |  |  |  | , in |
|  |  |  |  |  |  |  |  |  |  |  |
| xisemaman |  |  |  |  |  |  |  |  |  |  |
|  | $\frac{1}{4} \frac{1}{24}$ |  |  |  |  |  |  | $\stackrel{1}{2}$ | ${ }^{2}$ | ${ }_{2}$ |
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NORTH AMERICAN QUARTERLY RESULTS



OVER-THE-COUNTER Nastaq notional marretat $2300^{\circ} \mathrm{mprice}$


## Norld value of the pound <br> FINANCIALTMES


LONDO

| RISES |  | Jaguar | $378+13$ 293 +11 |
| :---: | :---: | :---: | :---: |
| ${ }_{\text {Tr }} 124.03 / 105$ | 114\% +1 | Parker Knoll $A$. | $262+18$ |
| Acorn Compiter.. | $108+10$ | Pa O Deta. |  |
| Aspinan | $177+15$ | Racal Emects | 180 + 10 |
| Automot Prods. | 179+9 | Smith(W.H) A |  |
| ${ }_{\text {B }}$ Beecham - |  |  |  |
| ${ }^{\text {Bowater }}$ Inds - - | ${ }_{150}^{233}+$ | Tate a Lyly |  |
| ${ }^{\text {Burgess }} \mathrm{Prods}$. |  | Tricentrol | 129 |
| Carress capel - | 80 ${ }_{85}+10$ | Unienoup | 138 +10 |
| Cray Elect |  | Uut |  |
| Devenish (J.A) - | $770+125$ | FALLS |  |
| Euro. Ferries - | $152+9 \%$ | Athins Bras |  |
| Glaxo |  | Lutas Inds |  |
| Ina Leis |  | Mer Hoos |  |



## NYSE COMPOSITE PRICES



AMEX COMPOSITE PRICES


## FINANCIAL TIMES

WORLD STOCK MARKETS
wall street
Stunned by
Challenger disaster
ANOTHER STRONG session on Wall
Street-the fourth successive gain -was checked abruptly when news of the dis-
aster to the US space shuttle mission aster to the us space shumite mission
took the heart out of the stock markets, writes Terry Byland in New York An early gain of more than An eariy gain of more than eight Dow points was quickly halved before the
market regained its belance and the
bue chips began to return towards their biugher Ievels.
At the Dowr Jones industrial
close the average was up 18.81 at $1,556.42$
Wall Street was stunned by the disas ter and stoct woas stumned by the the disass
turned their attentions twaray finvestors turned their atter
nancial
Earlier markets.
nancial markets.
Earlier. stocks had continued their fa-
vourable response to the fall in vourable response to the tall in in oil
prices, helped by gains in bonds on ex pectations of a cut in the Japanese dis-
conut rate count rate
Lockheed.
processing of whe shumate, eased sround
sith to
sis the company said it had no $i$ imme
 and Morton Thiokol, also involved in the
shuttle mission, gave groumd. Rockwell shuttle mission, gave groumd. Rockwell
silpped $\$ 1 \%$ to $\$ 33 \%$, while Thiokoh, briefly suspended in the face of a wave of
selling orders, returned to trade at $\$ 35$






## Late flurry

secures

## record high

A BURSX OF optimism late in the ses- high Investment confidence was strong throughout and news of a good early

support after-hours trade the FT Ordinary share index continued to rise, closing 11.0 up at a record 1,155.4. The FT21.3 higher at 1.428.3.
Ster
Sings better perf Sterling's better performance diverted
attention to gilts. where shorter issues attention to gitss, where shorter issues
gained
point
Do. Longs gins point from angs earlies $11 /$ while index-
inked werer less favoured than recently.
Chief price changes, Page 37, Details, Chief price changes, Page 37, Details,
Page 36 Share information Service,
Pages 3 ,

## AUSTRALIA

OVERSEAS INVESTORS rushed back into Sydney after Monday's Australia
day holiday and pent-up demand sent prices shooting upwards.
Te All Ordinaries index gained 2.7 to Stronger international bullion prices led tonger interaational bumilion pricesp
this in turn flowed on to to the lssues and
tiners. this in turn flowed on to other miners.
Newts Corporation, the media group
owned hy Mr Rupert Murioch moved News Corporation, the media group
owned hy Mr Rupert Murioh, moved
higher on news of his apparent success higher on news of his apparent success
against the printing unions in London
News rose 24 cents to As926. HONG KONG
THIN TRADING ahead of the Chinese new year remained indicative of activity
in Hong Kong yesterday. Prices moved marginally higher despite some profit-
taling.
taking.
Banks and utitites were selectively
sought, encouraged by speculation of
strong strong results from Hongkong Banks
Hang Seat Bank and Hongkong Electric
Hot in the upocoming reporting period
These issurs
respectivel put on These issues respectively put on 5
cents to
HKSK8..00 remained
HTteady and
at

## SINGAPORE

BLUE CHIPS provided much of the up-
ward impetus in Singapore yesterdey, ward impetus in Singapore yesterday,
the manket's third consecutive firmer
session Singapore Airlines was again the
day's most activels traded issue, adding
15 cots 15 cents to sos 5.15
Industrials we Carriuge andis were Hirmer. Cycle and
Frraser and Neave gaineds 50 St 582.07 , Fraser and Neave gained 5 cents to to
Ss5.75, Singapore Press added a similar
amount to 555.90 but Gentings eased 4 cents to SS4. 18 .

## SOUTH AFRICA

THE SURGE to record levels among gola sharese in od hanneesburg yesterday throughout the day in quiet trading. As internatlonal hullion prices began
to slip, a mild sell-off began that deto slip, a mild sell-off began that de-
pressed most prices across the board
Vaad Reets shed R2 to R243. Westem Vaal Reets shed R2 to R243. Western
Deep Levels lost R1 to R122 and Orange Deep Levels lost R1 to R122 ard Orange
Free State producer President Brand re-
corded a similar loss to R59. CANADA
MINERS EXTENDED their gains in
Toronto where prices traded mixed in an active session
Noranda moved $\mathrm{CS} \%$ to $\mathrm{C} \$ 16 \%$ and In-
N ${ }^{\circ} \mathrm{CS} \mathrm{CS}^{2}$ to $\mathrm{CS}_{2}$ No fellow telecocom giant AT\&T reported
slo slightly lower fourth-quarter earnings.
Mitel was steady at $\mathrm{C} 7 \%$ after


## токчо

## Confidence fuelled by rate hopes

CONFTDENCE grew among investors in Tokyo yesterday that the Bank of Japan
would authorise a cut in the official discount rate by $\%$ percentage point tomorrow. However, this sentitment had little
impact on prices, writes Shigeo Nishive impact on prices,
ki of $J i j i l$
Thesss
The continued gain on Waul Street and
rumours of a crude oil price cut by Opec
 songht sempiconductor-reletated bluve chips
and incentivebacked stocks. but the and incentivebacked stocks, but they
negleceed issues vulinerabla to interest neglected issues vilnerabla
rate movements, such as utilities.
The Nikkei averate The Nikkeé average added 10.55 to
12.993 .69 on a volume of 347.86 m shares 12,933.69 on a volume of 437.86 m shares
up trom Mondays 301.8747 Declines out
numbered gains 409 to 3191 , with numbered gains 409 to 391 , with 158 is
suese unchanged
In otherwise lacklustre trading, Hita
chi and Toshiba soared Hitachi topped chi and Toshiba soared Hitachi toppe
the list of active stocks with 12.68 m
 vancing Y12 to Y392 on volume of 12.10 ,
shares. Non-residents bought heavily in
anticipation of a recovery in the sem anticipation of a recovery in the sem-
conduxtior supply-demand balance, spur-
ring Japanese dealess to ring Japanese dealers to foilow.
 the first time in nearly a year and OK
Eliectic the fifth most active with 8.8 m shares traded some YT2 to to YT2.
Reflecting the Government's policy to Reflecting the Goverament's policy to
stimulate domestic demand
Roippon
Roand Nippoon Hodo, both road conRoad and Nippon hodo, both road con-
struction companies, drew buy orders
jumping Y29 to $Y 729$ and $Y 90$ to Y 1.680 , jumping Y29.
respectively.
Speculator $\qquad$
 and Tokyo Juki Industrial Y 63 to Y Y 655 , These issues were bought mainly by in
dividual investors and dealers. Citizen
Watch was fouth on the Watch was fourth on the active list with
10.01m shares. However, electric utilities, which
would benefit from lower interest rates,
 Kansai flectric Power Y 50 to to Y 2,030 .


EUROPE
Frankfurt storm amid bright spots
THE OUTLOOK on the European Jounsery y westerray res resembled a typical
with isolated brevere storms with isolated bright spots as the invest-
ment climate begins to warm up. The storm Wwas Frranfourt. Profit takers flooded in as the dollar weakened
below DM 2.40 and forced many inves
tors to rethink, at least temporarily tors to rethink, at least temporarily
their strategies. The recent wave of their strategies The recent wave of
rights issues also contributed to the
sharply lower performance that toped 71.4 off the Commmerbanank index to

1, The banking sector, which is a major
constituent of the Commertank failed to recover any lost ground near the close as the uneasy suspicion that
the German banking system may be in the German banking system may be in
for another round of Third World debt problems gained currency.
 its DM 28 fai. to DM 810 while Dresder
lost DM 180 to DM 41.50 in partial re
spanse to
.and Commerzbank weakered DM 18 to and Co
DM 320
The The bloodeteting continued amonis the
car makers car makers. with Daimler ruarked down
DM 68 to $D M$
1,345 atter touching $D M$ DM 68 to DM 1,345 after touching DM
1.3515, wise
WW finished near ist low for 1.35, whileVW Gimished near its low tor
the day with a DM 17.50 slump to DM
512. Siemens and AEG, the main featuries
of the previous session, lost heavily in early trading but recovered to finish DM er at DM 807 and DM 6.40 cheaper at DM 301.50 . respectivelv. the down lurn largely due to bearish ng
ture of oil prices. Bayer crosed the line
DM 4.50 lower at DM 283.50 , BASF DM 4.50 1ower at DM 283 and
dipped DM 5.50 to DM
retreated DM 5.30 to DM 277.20 .
 sparkiled with a DM 1 g din to .DM 380 on
bargiin hunting, while Karstadt slipped DM 1.50 to DM 346.50 . An active bond market saw gains of
up to 20 besis point while the Bundespo to reduced its intervention to soles of
DM 54.2 c compared with DM 76.7 m in DM 542 m compared
the previous session.
Brassels was one of the brighter spots
as the prospects of good 1985 protit figures trantalise investors, although the
weakness of the Belgian franc could re

 ain at BFY 7,920
Moving against the trend were Beka-
ert BFT 150 down at $B F r, 650$ and Ekec trobel BFr 25 lower at BFr 11,625 .
Paris turned in a steady, if hesita Paris turned in a steady, if hesitant,
performance with oil prices beginning to
have a dampening effect on sentimentit have a dampening efflect on sentiment.
Moêt-Hennessy slipped FFr 34 to $F$ Fr Moet-Hennessy slipped FFr 34 to FFr
2.425 amid plans for a cappital and divi dend increase as worl
it a record in 1985 .
Lafarge Copplee scored a FFr 35 rise to
FFr
ers and Vraleo closed FFr 17 stronger at Fr 445 .
Milan perke
Mitan perked up with heavy demand
for insurrs as Generali geined Le,190 to
L76,500 and Toro mose 100 to

 ng against the trend were Italcement
$L 700$ cheaper at $L 48.200$, while Plell SpA sheaper at L 30 to $L 4,24,200$.
Zarich turned in a poor showing with
transports lower and banks ceding transports sower and paorks sewiding with
ground Swissair fell SFy 54 to SFF 1 1380 ground Swissair fell SFY 54 to SFI 1,3
and UBS surrendered SFT 70 to SE
Madrid shiitted lower after Monday's Madrid sbitted lower after Monday
slight recover, while Stockhoma an
Ampsterdama retreeited in late trading.

is announcement appears as a matter of record onis

## IIIIISAS

Scandinavian Airlines System
denmark norway sweden
SFr.200,000,000
534\% Subordinated Bonds 1986 ff

CiticorpInvestmentBank (Switzerland)


CITICORP $\oplus$ INVESTMENT BANK


[^0]:    Greece: Pasok is brought Editorial comment: IDA; back to earth............... 2 property taxes US: optimists to the fore on South Africa: Mr Botha and economy: Deng s opponent debt rescheduling ........ 18 wait in the wings opponents West Germany: suddenly Airbus: stepping up world UK. why the manufacturing Airbus: stepping up world UK: why the manufacturing
    sales campaign............ 5 deficit does not matter ... 19 Bayer: rebirth in American Lex: Mercantile House market
    15 London SE; Racal Kohl looks'invincible .... 19 London SE; Racal ........ 20

